

NAIOP Washington State February Breakfast Meeting Attendance as of 2/6/17, 3pm

First	Last	Title	Company
Rob	Aigner	Senior Vice President	Harsch Investment Properties, LLC
Matthew	Akers	General Counsel, Vice President of Finance	Juniper Loan Servicing
Sean	Anderson	Financial Analyst	Investco Financial Corp
Nicolette	Anderson	Specialty Assets Manager	BNY Mellon
Jarrood	Arbini	Principal	Weaver Architects, Inc.
Wren	Arnett	Acquisitions/Analysis	N/A
Bob	Barlish	Project Executive	Howard S. Wright Construction
Matt	Beal	Senior Analyst	Walker & Dunlop
Ross	Beckley	Property Manager	LBA Realty
Bill	Bieber	Vice President	Exxel Pacific
Carson	Bowlin	Research Analyst	Heartland LLC
Trevor	Braun	Business Development Manager	Andersen Construction
Julie	Bridge	Vice President	Bank of America Merrill Lynch
Krisann	Broadbent	Underwriter	HomeStreet Bank
Ben	Brodsky	Vice President - Development & Construction	DCT Industrial Trust
Walt	Busch	Structural Staff Engineer	Coughlin Porter Lundeen, Inc.
David	Buza	Senior Associate	WSP Parsons Brinckerhoff
Steve	Calhoon	Sr. Principal Planner	PACE Engineers, Inc.
Ted	Caloger	Principal	MG2
Chris	Carter	Principal Scientist	SoundEarth Strategies, Inc.
Clete	Casper	Director of Real Estate	Sabey Inc.
Lee	Chain	Northwest Territory Manager	HKA Elevator Consulting, Inc.
Stacey	Cheng	Senior Vice President	Clarion Partners
Darin	Chestnut	Director, Major Projects	PCL Construction Services, Inc.
Adrienne	Chu	Bookkeeper	Chu/Dee, LLC
Dale	Clark	Associate, Business Development Coordinator	Hart Crowser
Dylan	Clark	APM	Schuchart
Chris	Clayton	Project Executive	Bnbuilders
Chuck	Clegern	President	Express Construction Company, Inc.
John	Coates	archbishop	Building i
john	coates	Sr Solutions Architect	Buildingi
Ric	Cochrane	Account Executive	McKinstry
Sharon	Coleman	Senior Director Real Estate	Vulcan Real Estate
Bill	Condon	Managing Director	Colliers International
Shawn	Cozakos	Underwriter	HomeStreet
Parker	Dalberg	Manager	Peterson Sullivan LLP
Drew	Daly	Marketing/Project Coordinator	Daly Partners
Craig	Davenport	Vice President	MZA Architecture
Jen	Davis Hayes	Economic Development Manager	City of Issaquah
Grant	Degginger	Shareholder	Lane Powell PC
Mark	Dibble	Partner	DSC Capital, LLC
Andrew	Donaldson	Field Manager	Sellen Construction Company, Inc.

First	Last	Title	Company
Chris	Duvall	Associate Principal	Coughlin Porter Lundeen, Inc.
Dugan	Earl	Principal	Revolve
Scott	Ellis	Project Executive	University Mechanical Contractors, Inc.
Darrin	Evans	Client Manager	Snyder Roofing & Sheet Metal Inc.
Kaegan	Faltys-Burr	Assistant Project Manager	Schuchart
Aaron	Fjelstad	Civil Engineer	Coughlin Porter Lundeen
Kevin	Fox	Senior Vice President	U.S. Trust
Andrew	Gabel	Attorney at Law	Lane Powell PC
David J.	Gartland	Principal	Underwood Gartland Development
Pulkit	Gaur	Sales Engineer	Johnson Controls
Patrick	Gemma	Senior Vice President	DCT Industrial Trust
Lisa	Goodman	Director of Marketing	The Benaroya Company
Chip	Gregory	Project Manager	Rafn Company
Elik	Grin	Principal	MG2
Andrea	Guentert	Underwriter	HomeStreet Bank
		Sr. Development Manager, Real Estate	
Hamilton	Hazlehurst		Vulcan Real Estate
Derek	Heed	Senior Vice President	Colliers International
Roger	Heeringa	Principal Structural Engineer	DCI Engineers
Chris	Herbert	Business Development Manager	Snyder Roofing & Sheet Metal Inc.
Patricia	Hertel	Director of Loan Servicing	Juniper Capital Corp.
Vanessa	Herzog	Senior Vice President	Kidder Mathews
Jessica	Hickey	President	1029 consulting, inc.
		Vice President & Relationship Manager	
Kris	Hollingshead		HomeStreet Bank
Debi	Hudacek	Principal	Seneca Real Estate Group
Michael	Hurst	Tax Senior Manager	Moss Adams, LLP
Danny	Jackson	Partner	Pietromonaco Properties
Dwight	Jarvis	Account Executive	Parker, Smith & Feek
Peter	Johndrow	Vice President - Division Manager	Stewart Title - Commercial Services
		Vice President of Business Development	
Warren	Johnson		Bayley Construction
Austin	Johnson	Principal	AMJ Development
Rob	Keasal	Partner	Peterson Sullivan
Paul	Keely	National Commercial Sales	First American Title Insurance Company
Stephanie	Keller	Marketing Manager	Colliers International
Ashleigh	Kilcup	Director of Marketing	Tarragon
Matt	Laase	Associate	JACKSON MAIN Architecture, P.S.
Don	Lane	Sr. Project Manager	Andersen Construction Company
Jeff	Lawson	Senior Project Manager	Powell Construction Co.
Ken	Leland	Associate Principal	AHBL, Inc.
Andrea	Lerum	Leasing Coordinator	Tarragon L.L.C.
		Vice President, CRE Relationship Manager	
Claudia	Leslie		US Bank
Kristen	Link	Senior Development Manager	Tarragon L.L.C.
Jonathan	Manheim	President	HAL Real Estate

First	Last	Title	Company
Lori	Mason Curran	Investment Strategy Director Real Estate	Vulcan Inc.
Scott	Matthews	Sr. Director, Acquisitions & Residential Development	Vulcan Inc.
Jason	McCalpin	Vice President & Relationship Manager	Union Bank, N.A.
Tim	McCormack	Vice President	RPS Group
Amy	McCurdy	Associate	MG2
Matt	McGregor	Senior Vice President	Colliers International
Ryan	McMahan	Vice President	Auburn Mechanical
Jon	McNamara	Member	BCRA
Tyler	Mjelde	Senior Project Manager	Turner
Kelly	Molitor	National Commercial Sales	Chicago Title
Mark	Moorleghe	Principal	DCI Engineers
Alex	Mundy	Loan Consultant	JPMorgan Chase
Brett	Nebeker	Partner	Rice Insurance
Pedro	Nunez	Associate Sales Engineer - Building Efficiency	Johnson Controls
Tom T.	O'Keefe	CEO	O'Keefe Development
Aegir	Olsen	Development Associate	Tarragon L.L.C.
Chris	Olson	Sr. Associate	NYL Investors
Peter	Ottele	Principle	PAAR Development
Joe	Paar	Principal	Paar Development
Tina M.	Pappas	Senior Director of Real Estate Operations	Tarragon L.L.C.
Garo	Pehlivanian	Associate Principal	Coughlin Porter Lundeen, Inc.
Jeff	Peterson	Associate Principal	Coughlin Porter Lundeen Inc.
Jay	Pickering	Development Manager	Edwards Development & Advisors, LLC
John	Pietromonaco	Manager	Pietromonaco Properties
Mark	Plenge	Senior Vice President	Walker & Dunlop
Andy	Read	President	PSF Mechanical Inc.
Jennifer	Reyes	Vice President, National Sales	Fidelity National Title, Major Accounts
Jim	Reynolds	Vice President of HVAC Design and Construction	Auburn Mechanical
Stephanie	Ritchie	Principal	Bader Martin, P.S.
Steve	Roach	Executive Director	JPMorgan Chase
Mackinley	Robinson	Analyst Capital Markets	Walker & Dunlop
Nancy	Rogers	Principal	Cairncross & Hempelmann P.S.
Dean	Rostovsky	Director	Clarion Partners
Michael	Rourke	Portfolio Manager	Coast Real Estate Services
Craig	Russell	SVP	Walker & Dunlop
Tim	Ryan	Project Manager II	Ryan Companies US, Inc.
Kenda	Salisbury	Business Development Manager	Degenkolb Engineers
Ella	Sandquist	Business Development Manager	Express Construction
Robert	Sargeant	Member	Williams Kastner
Andrea	Sauter	Structural Project Engineer	AHBL, Inc.

First	Last	Title	Company
Ed	Scherer	Project Lead	Avidex
Allison	Shephard	Senior Development Manager	Holland Partner Group
Kyle	Smith	Geotechnical Engineer	GeoEngineers
Matt	Smith	Vice President	Economic Alliance Snohomish County
Matt	Smith	Principal	GeoEngineers
Traci	Staffen	Marketing Manager	PSF Mechanical, Inc.
Andrew	Steiner	Underwriter	HomeStreet Bank
Gabe	Stephens	Project Manager	Lease Crutcher Lewis
Sean	Stimac	Senior Project Manager	Exxel Pacific
Amber	Stratton	Senior Real Estate Manager	CBRE
John	Swanson	Executive Vice President	Umpqua Bank
Rob	Swartz	Senior Vice President	Kilroy Realty Corporation
Jennifer	Tamparo	Senior Commercial Sales	First American Title Insurance Company
John	Teutsch	Managing Member	Teutsch Partners LLC
Sharlyn	Turner	Partner	Peterson Sullivan LLP
Shannon	Underwood	Principal	Underwood Gartland Development
		Director; Real Estate and Economic	
Jeffrey	Utterback	Development	Port of Seattle
Scott	Vollmoeller	Principal in Charge	Glumac
		Vice President of Business	Economic Development Council of Seattle
Andrew	Vuong	Development	& King County
Jeff	Wagner	Sr. Principal	Hart Crowser, Inc.
Ben	Waiss	Development Manager	Tarragon
Henry	Weaver	Architect	Weaver Architects, Inc.
Mark	Weed	Managing Member	Main Street Equity Partners
John	Weed	Principal Engineer	PACE Engineers, Inc.
Angelia	Wesch	Partner	Oles Morrison Rinker & Baker LLP
Chris	Whitmyre	Project Executive	PSF Mechanical, Inc.
Jack	Wiggins	Principal	Quantum Consulting Engineers
		Director of Commercial	
Todd	Williams	Construction	Exxel Pacific, Inc.
		Investment Director-Asset	
Bill	Williams	Management	Principal Real Estate Investors
Robert	Willis	Project Executive	PSF Mechanical, Inc.
Matt	Wood	Senior Vice President	Kidder Mathews
Michael	Wright	Principal	Degenkolb Engineers
		Managing Director/West Coast	
David	Young	Lead	JLL