

NAIOP Washington State February Breakfast Meeting Attendance as of 2/13/17, 10:30am

First	Last	Title	Company
Rob	Aigner	Senior Vice President	Harsch Investment Properties, LLC
Matthew	Akers	General Counsel, Vice President of Finance	Juniper Loan Servicing
Dan	Alhadeff	Real Estate Development Manager	Port of Seattle
Sean	Anderson	Financial Analyst	Investco Financial Corp
Nicolette	Anderson	Specialty Assets Manager	BNY Mellon
Max	Anderson	Sr. Project Manager	Pacific Project Management
Jarrold	Arbini	Principal	Weaver Architects, Inc.
Wren	Arnett	Acquisitions/Analysis	N/A
Brian	Aske	Project Executive	Lease Crutcher Lewis
Laura	Bachman	Founder	The Bachman Group, LLC
Brandon	Bailey	Analyst	HAL Real Estate Inc.
Mike	Balicki	Property Manager/Portfolio Manager	Coast Real Estate Services
Bob	Barlish	Project Executive	Howard S. Wright Construction
Matt	Beal	Senior Analyst	Walker & Dunlop
Kris	Beason	Assistant Director Special Projects	Sellen
Ross	Beckley	Property Manager	LBA Realty
Bill	Bieber	Vice President	Exxel Pacific
Troy	Black	CFO	Touchstone
Tom	Bordner	Director of Business Development	Abbott Construction, Inc.
Vladimir	Bosanac	Publisher	The Registry
Carson	Bowlin	Research Analyst	Heartland LLC
Milo	Braseth	Owner	Braseth Construction
Trevor	Braun	Business Development Manager	Andersen Construction
Julie	Bridge	Vice President	Bank of America Merrill Lynch
Krisann	Broadbent	Underwriter	HomeStreet Bank
Tim	Brockway	Senior Civil Project Manager	Coughlin Porter Lundeen
Ben	Brodsky	Vice President - Development & Construction	DCT Industrial Trust
Walt	Busch	Structural Staff Engineer	Coughlin Porter Lundeen, Inc.
David	Buza	Senior Associate	WSP Parsons Brinckerhoff
Steve	Calhoon	Sr. Principal Planner	PACE Engineers, Inc.
Ted	Caloger	Principal	MG2
Sarah	Carlson	Project Manager	The Walsh Group
Chris	Carter	Principal Scientist	SoundEarth Strategies, Inc.
Katie	Cartwright	VP of Sales and Marketing	MainStreet Property Group, LLC
Clete	Casper	Director of Real Estate	Sabey Inc.
Lee	Chain	Northwest Territory Manager	HKA Elevator Consulting, Inc.
Marjorie	Chang Fuller	Business Development	Hoffman Construction Company
Stacey	Cheng	Senior Vice President	Clarion Partners
Darin	Chestnut	Director, Major Projects	PCL Construction Services, Inc.
Adrienne	Chu	Bookkeeper	Chu/Dee, LLC
Gary	Chubb	Project Executive	Swinerton Builders, Inc.
Dale	Clark	Associate, Business Development Coordinator	Hart Crowser

First	Last	Title	Company
Dylan	Clark	APM	Schuchart
Chris	Clayton	Project Executive	Bnbuilders
Chuck	Clegern	President	Express Construction Company, Inc.
John	Coates	archbishop	Building i
john	coates	Sr Solutions Architect	Buildingi
Ric	Cochrane	Account Executive	McKinstry
Michael	Cohen	Director	The Roseview Group
Howard	Cohen	VP - Hotel Division	Clise Properties, Inc.
Sharon	Coleman	Senior Director Real Estate	Vulcan Real Estate
Bill	Condon	Managing Director	Colliers International
Mark	Conway	Manager, Business Development	Venture Construction
Jacob	Cooney	Development Manager	Seneca Group
Jeremiah	Cope	Business Development - Pacific Northwest Region	Schnackel Engineers
David	Cotton	Project Manger	Kleinfelder
Matt	Couch		Umpqua Bank
Shawn	Cozakos	Underwriter	HomeStreet
Nick	Curatola	Commercial Sales Executive	Fidelity National Title, Major Accounts
Parker	Dalberg	Manager	Peterson Sullivan LLP
Drew	Daly	Marketing/Project Coordinator	Daly Partners
Craig	Davenport	Vice President	MZA Architecture
Tom	Davies		Umpqua Bank
Michael	Davis	Senior Estimator	Swinerton Builders, Inc.
Jen	Davis Hayes	Economic Development Manager	City of Issaquah
Grant	Degginger	Shareholder	Lane Powell PC
Mark	Dibble	Partner	DSC Capital, LLC
Andrew	Donaldson	Field Manager	Sellen Construction Company, Inc.
Ross	Dorn	Guest	Pacific Project Management
Chris	Duvall	Associate Principal	Coughlin Porter Lundeen, Inc.
Dugan	Earl	Principal	Revolve
Kurt	Easthouse	Principal Geologist	EHS-International, Inc.
Julie	Eisenhauer	Audit Shareholder	Clark Nuber PS
Scott	Ellis	Project Executive	University Mechanical Contractors, Inc.
Darrin	Evans	Client Manager	Snyder Roofing & Sheet Metal Inc.
Kaegan	Faltys-Burr	Assistant Project Manager	Schuchart
Kim	Faust	SVP of Developement	MainStreet Property Group
David	Fey		Jensen Fey Architecture
Matthew	Fisher	Architect	LMN Architects
Rick	Fisher	Principal CPA	Berntson Porter & Company, PLLC
Aaron	Fjelstad	Civil Engineer	Coughlin Porter Lundeen
Mike	Foss		Umpqua Bank
Kevin	Fox	Senior Vice President	U.S. Trust
Eric	Franklin	Account Executive-Major Projects	Johnson Controls, Inc.
Brooke	Friedlander	Entitlement Manager	Isola Homes
TJ	Frost	Commercial Insurance & Surety Advisor	HUB International Northwest, LLC

First	Last	Title	Company
Andrew	Gabel	Attorney at Law	Lane Powell PC
David J.	Gartland	Principal	Underwood Gartland Development
Pulkit	Gaur	Sales Engineer	Johnson Controls
Patrick	Gemma	Senior Vice President	DCT Industrial Trust
Mahmood	Ghassemi	President	Sequoyah Electric
Lisa	Goodman	Director of Marketing	The Benaroya Company
Lee	Graeve	VP	JS Coats Capital, LLC
Phillip	Greany	Construction Executive	Mortenson Construction
Chip	Gregory	Project Manager	Rafn Company
Carrie	Griffiths	Director, Project Management	CBRE
Elik	Grin	Principal	MG2
Andrea	Guentert	Underwriter	HomeStreet Bank
Charlie	Hafenbrack	Director of Business Development	GLY Construction
Beth	Halvorsen	Managing Director Asset Services	CBRE
Yezi	Han	Project Designer	Jensen Fey Architecture & Planning
Nancy	Harnasch	Director CPA	Berntson Porter & Company, PLLC
Courtney	Hashimoto	Relationship Manager	Umpqua Bank
Hamilton	Hazlehurst	Sr. Development Manager, Real Estate	Vulcan Real Estate
Derek	Heed	Senior Vice President	Colliers International
Roger	Heeringa	Principal Structural Engineer	DCI Engineers
Ryan	Heiberg	Vice President	Cantor Commercial Real Estate
Jeff	Henderson	CBRE Debt & Structured Finance	CBRE Debt & Structured Finance
Chris	Herbert	Business Development Manager	Snyder Roofing & Sheet Metal Inc.
Rick	Hermanson	President	Hermanson Company
Patricia	Hertel	Director of Loan Servicing	Juniper Capital Corp.
Vanessa	Herzog	Senior Vice President	Kidder Mathews
Bob	Hibbs	Partner	Premier Advisors
Jessica	Hickey	President	1029 consulting, inc.
Rich	Hill	Partner	McCullough Hill Leary, PS
Steve	Hissong	Senior Asset Manager	Vulcan Real Estate
Kris	Hollingshead	Vice President & Relationship Manager	HomeStreet Bank
Sara	Hornecker	Senior Manager	Berntson Porter & Company
Debi	Hudacek	Principal	Seneca Real Estate Group
Garrick	Hughes	Project Manager	GLY Construction
A-P	Hurd	President and Chief Development Officer	Touchstone
Michael	Hurst	Tax Senior Manager	Moss Adams, LLP
Scott	Hutchinson	Principal	Schuchart Hutchinson
Danny	Jackson	Partner	Pietromonaco Properties
Mollie	Janicki	Finance Manager	The RJ Group
Dwight	Jarvis	Account Executive	Parker, Smith & Feek
Brittan	Jenkins	Reporter	The Registry
Kurt	Jensen	President	Jensen Fey Architecture
Peter	Johndrow	Vice President - Division Manager	Stewart Title - Commercial Services

First	Last	Title	Company
Warren	Johnson	Vice President of Business Development	Bayley Construction
Austin	Johnson	Principal	AMJ Development
Michael	Johnston	Vice President	Menlo Equities
Jeremiah	Jolicoeur		Alliance Residential
Jean	Jones	Commercial Lender	Alaska USA Federal Credit Union
Tim	Jones	Senior Associate	JLL
Bryan	Joyner	CFO	Clise Properties
Mark	Kane	COO	GLY Construction
Jim	Karambelas	CEO	GLY Construction
Madan	Karkee	Senior Associate Geotechnical Engineer	Hart Crowser, Inc.
Rob	Keasal	Partner	Peterson Sullivan
Paul	Keely	National Commercial Sales	First American Title Insurance Company
Stephanie	Keller	Marketing Manager	Colliers International
Ashleigh	Kilcup	Director of Marketing	Tarragon
Monty	Kilcup	Principal/Senior Project Manager	GLY Construction
Krista	Knutson	Vice President, Sr. Relationship Manager	Bank of America Merrill Lynch
Scott	Kruse	Principal	DLR Group
Danny	Kruse	Asset Manage	The Rush Companies
Matt	Laase	Associate	JACKSON MAIN Architecture, P.S.
Don	Lane	Sr. Project Manager	Andersen Construction Company
Catherine	Lategan	Senior Project Manager	Cushman & Wakefield Commerce
Jeff	Lawson	Senior Project Manager	Powell Construction Co.
Jessica	Lee	Associate Wealth Manager	BNY Mellon Wealth Management
Ken	Leland	Associate Principal	AHBL, Inc.
Andrea	Lerum	Leasing Coordinator	Tarragon L.L.C.
Claudia	Leslie	Vice President, CRE Relationship Manager	US Bank
Gary	Lin	Project Manager	Touchstone
Doug	Lindquist	Principal Geotechnical Engineer	Hart Crowser
Clark	Lindsay	Managing Partner	Pacific Project Management
Kristen	Link	Senior Development Manager	Tarragon L.L.C.
Jordan	Lott	President	Lake Washington Partners
David	Luong	Assistant General Manager	Clise Hotels
Mac	MacMillan	Principal	MacMillan Associates Consulting
William	Maibusch		Andersen Construction
John	Maihofer	Chief Revenue Officer	Coast Real Estate Services
Jonathan	Manheim	President	HAL Real Estate
Mia	Marshall	Senior Project Architect	NELSON
Noah	Martin	Project Engineer	GLY Construction
Lori	Mason Curran	Investment Strategy Director Real Estate	Vulcan Inc.
Scott	Matthews	Sr. Director, Acquisitions & Residential Development	Vulcan Inc.

First	Last	Title	Company
Jason	McCalpin	Vice President & Relationship Manager	Union Bank, N.A.
Tim	McCormack	Vice President	RPS Group
Amy	McCurdy	Associate	MG2
John	McDowall	Attorney	Carney Badley Spellman, P.S.
Matt	McGregor	Senior Vice President	Colliers International
Ryan	McMahan	Vice President	Auburn Mechanical
Jon	McNamara	Member	BCRA
Michael	Medina	Principal	GRAPHITE Design Group
Cathleen	Meyer	Vice President	Deutsche Asset Management
Luke	Miller	Survey CAD Technician	Triad, A division of David Evans and Associates, Inc.
Tyler	Mjelde	Senior Project Manager	Turner
TJ	Modica	Senior Project Manager	Schuchart
Kelly	Molitor	National Commercial Sales	Chicago Title
Mark	Moorleghe	Principal	DCI Engineers
Lisa	Morgenroth	Associate	Gensler
Dan	Mundle	Business Development Manager	Swinerton Builders
Alex	Mundy	Loan Consultant	JPMorgan Chase
Brett	Nebeker	Partner	Rice Insurance
Greg	Nelson	Principal	Nelson Johnson Properties
Walt	Niehoff	Partner	LMN Architects
Paige	Nilsen	Director of Marketing and Business Development	BCRA
Roy	Nudo	Principal	Sazan Group
Pedro	Nunez	Associate Sales Engineer - Building Efficiency	Johnson Controls
Tom T.	O'Keefe	CEO	O'Keefe Development
Chris	Olmsted	Project Developer	ATS
Aegir	Olsen	Development Associate	Tarragon L.L.C.
Chris	Olson	Sr. Associate	NYL Investors
Kaven	Oltman	Partner/Director	Pacific Project Management
Kim	Ospina	General Manager Operations	LBA Realty
Peter	Ottele	Principle	PAAR Development
Joe	Paar	Principal	Paar Development
Tina M.	Pappas	Senior Director of Real Estate Operations	Tarragon L.L.C.
Tom	Parsons	Executive Managing Director	Holland Partner Group
James	Payne	Seattle CRE Market Manager	US Bank
Tom	Pehl		CBRE
Garo	Pehlivanian	Associate Principal	Coughlin Porter Lundeen, Inc.
Jeff	Peterson	Associate Principal	Coughlin Porter Lundeen Inc.
Jay	Pickering	Development Manager	Edwards Development & Advisors, LLC
John	Pietromonaco	Manager	Pietromonaco Properties
Mark	Plenge	Senior Vice President	Walker & Dunlop
Andy	Read	President	PSF Mechanical Inc.

First	Last	Title	Company
Julia	Reeve	Architect	LMN Architects
Jennifer	Reyes	Vice President, National Sales	Fidelity National Title, Major Accounts
Jim	Reynolds	Vice President of HVAC Design and Construction	Auburn Mechanical
Stephanie	Ritchie	Principal	Bader Martin, P.S.
Steve	Roach	Executive Director	JPMorgan Chase
David	Robertson	Principal	Triad, a division of David Evans and Associates, Inc.
Mackinley	Robinson	Analyst Capital Markets	Walker & Dunlop
Gareth	Roe	Managing Director	BCRA
Nancy	Rogers	Principal	Cairncross & Hempelmann P.S.
Norbert	Rojsza		Umpqua Bank
Scott	Rosenstock	Project Manager	Seco Developoment, Inc.
Dean	Rostovsky	Director	Clarion Partners
Michael	Rourke	Portfolio Manager	Coast Real Estate Services
Mike	Ruhl	Vice President, Leasing	Biomed Realty
Brad	Rundquist	Chief Estimator	Hensel Phelps
Craig	Russell	SVP	Walker & Dunlop
Tim	Ryan	Project Manager II	Ryan Companies US, Inc.
Kenda	Salisbury	Business Development Manager	Degenkolb Engineers
Ella	Sandquist	Business Development Manager	Express Construction
Robert	Sargeant	Member	Williams Kastner
Andrea	Sauter	Structural Project Engineer	AHBL, Inc.
Chris	Scalzo	Development Manager	JCR Development Company
Ed	Scherer	Project Lead	Avidex
Allison	Shephard	Senior Development Manager	Holland Partner Group
Kyle	Smith	Geotechnical Engineer	GeoEngineers
Matt	Smith	Vice President	Economic Alliance Snohomish County
Matt	Smith	Principal	GeoEngineers
Tom	Spader	Senior Architect	NELSON
Eric	Spiess	Staff Counsel	DCI Engineers
Traci	Staffen	Marketing Manager	PSF Mechanical, Inc.
Shaun	Stauffer	Principal	GeoEngineers, Inc.
Mark	Stavig	Principal	Mazzetti
Andrew	Steiner	Underwriter	HomeStreet Bank
Gabe	Stephens	Project Manager	Lease Crutcher Lewis
Tony	Stewart	Vice President	Howard S. Wright Construction
Sean	Stimac	Senior Project Manager	Exxel Pacific
Pete	Stone	Managing Partner	Trinity Real Estate
Amber	Stratton	Senior Real Estate Manager	CBRE
Price	Sullivan	Finance Manager	Investco Financial Corp.
John	Swanson	Executive Vice President	Umpqua Bank
Rob	Swartz	Senior Vice President	Kilroy Realty Corporation
Jennifer	Tamparo	Senior Commercial Sales	First American Title Insurance Company
Kit	Tangen	VP, Client Relations and Product Development	Bentall Kennedy, US

First	Last	Title	Company
Bryce	Taylor	Project Executive	GLY Construction
John	Teutsch	Managing Member	Teutsch Partners LLC
Alec	Thomas	Project Manager	Andersen Construction Company
Rocale	Timmons	Member	SECO Development
Theresa	Torseth	Managing Partner	Human Securities Inc.
Rick	Trocano	VP of Business and Sales	Sequoyah Electric
Sharlyn	Turner	Partner	Peterson Sullivan LLP
Shannon	Underwood	Principal	Underwood Gartland Development
Jeffrey	Utterback	Director; Real Estate and Economic Development	Port of Seattle
David	Van Dyke	Enterprise Account Executive	Comcast Business
Nicolas	Vivas	Sr Project Manager	HITT Contracting
Scott	Vollmoeller	Principal in Charge	Glumac
Andrew	Vuong	Vice President of Business Development	Economic Development Council of Seattle & King County
Jeff	Wagner	Sr. Principal	Hart Crowser, Inc.
Ben	Waiss	Development Manager	Tarragon
Laura	Watts	Title	Umpqua Bank
Henry	Weaver	Architect	Weaver Architects, Inc.
Mark	Weed	Managing Member	Main Street Equity Partners
John	Weed	Principal Engineer	PACE Engineers, Inc.
Angelia	Wesch	Partner	Oles Morrison Rinker & Baker LLP
Chris	Whitmyre	Project Executive	PSF Mechanical, Inc.
Andrew	Wieneke	Title	Umpqua Bank
Jack	Wiggins	Principal	Quantum Consulting Engineers
Todd	Williams	Director of Commercial Construction	Exxel Pacific, Inc.
Bill	Williams	Investment Director-Asset Management	Principal Real Estate Investors
Robert	Willis	Project Executive	PSF Mechanical, Inc.
Michael	Winnick	Project Architect	The Driftmier Architects
Matt	Wood	Senior Vice President	Kidder Mathews
Mike	Wood	Principal	NBS Financial
Ross	Woods	President	Development Planning & Strategies LLC
Michael	Wright	Principal	Degenkolb Engineers
David	Young	Managing Director/West Coast Lead	JLL
Jeff	Zier	Regional Director of Marketing & Leasing	Embarcadero Capital Partners