



Bill Condon SIOR

EXECUTIVE VICE PRESIDENT | SEATTLE
Seattle, Washington



bill.condon@colliers.com

EDUCATION OR QUALIFICATIONS

Whitworth University
Bachelor of Arts
Business Management

AFFILIATIONS OR MEMBERSHIPS

- > National Association of Industrial and Office Properties (NAIOP)
- > Society of Industrial and Office Realtors (SIOR)
- > WA Association of Realtors (WSCAR) Board of Directors, Past President
- > Northwest Next Leaders Council
- > Rotary Club of Seattle
- > Whitworth School of Global Commerce & Management Board of Directors

CONTACT DETAILS

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COMPANY EXPERIENCE

Bill Condon serves as an industrial specialist concentrating on the institutional leasing and sales of industrial properties in the Puget Sound, in addition to overseeing Colliers' 50 person Seattle office. Bill has experience negotiating a variety of complex real estate transactions including warehousing, corporate headquarters, manufacturing plants, distribution and logistics facilities. His passion for his clients and his work, along with his attention to detail and unique talent for continually creating value for his clients, has been key to his ability to lead the market in large transactions. Bill's extensive market knowledge and commitment to achieve and exceed objectives make him invaluable to his clients and his ability to routinely "over-serve" them is one of the reasons he continually outperforms his competition.

PROFESSIONAL ACCOMPLISHMENTS

Bill has consistently been a top-producing broker during his career. Most recently, he was named #1 Colliers Puget Sound Top Producer for 2012. Previously, he was recognized as National Rookie of the Year at Colliers, and was among the top producers in the Pacific Northwest for ten consecutive years. Additionally, he was awarded with Colliers' International Award of Excellence in 2005, and named a Top Industrial Broker on the exclusive CoStar Group Power Brokers list seven times. Bill has also been named to the National Real Estate Forum's Top 40 Under 40 in 2010 and 2011, as well as an Emerging Industrial Leader in 2015, and the PSBJ's Top 40 Under 40 in 2011.

NOTABLE TRANSACTIONS

TENANT REPRESENTATION

- > Pacific Distribution: 590,000 SF Sumner
- > Brooks Sports: 427,000 SF Sumner
- > Damco: 350,000 SF Sumner
- > HD Supply: 280,000 SF Kent
- > A&P Transport: 204,463 SF Kent
- > Pacific Crest Industries: 195,000 SF Sumner
- > Expeditors International: 1,000,000 SF National
- > Graybar Electric: 170,000 SF Renton
- > Simmons Bedding: 150,000 SF Sumner
- > Saddle Creek Logistics: 140,000 SF Renton
- > Orbit Logistics: 140,000 SF Sumner

- > Pioneer Human Svcs.: 135,000 SF Kent
- > Farwest Sports: 101,000 SF Fife
- > Maplehurst Bakeries: 100,080 SF Kent
- > Specialty Products & Insulation: 75,100 SF Tukwila

BUYER REPRESENTATION

- > LBA Realty: 470,849 SF Sumner, Everett
- > MRS Investments: 360,000 SF Renton, Kent, Everett
- > Bertch Capital: 200,000 SF Kent
- > DCT Industrial: 196,000 SF Sumner
- > Pacific Crest Cabinets: 188,000 SF Sumner
- > Clarion Partners: 170,000 SF Kent
- > DCT Industrial: 120,000 SF Algonia
- > MRS Investments: 100,000 SF Renton
- > Strategic Industrial Investments: 90,000 SF Kent, Algonia
- > Harsch Investment Properties: 78,000 SF Federal Way
- > DCT Industrial: 60 Acres Sumner

SELLER REPRESENTATION

- > Columbia Pacific Mgmt. 470,849 SF Sumner, Everett
- > Metzler North America: 325,000 SF Seattle
- > PC Properties: 196,000 SF Sumner
- > Homecare Products: 120,000 SF Algonia
- > Washington Capital: 117,000 SF Kent
- > South Park Investments, LLC: 80,000 SF Kent
- > Bayview Inn Partners LP: 78,000 SF Federal Way
- > Green Riverside: 70,000 SF Tukwila
- > Bertch Capital: 70,000 SF Auburn
- > Davis Properties: 70,000 SF Sumner
- > PC Properties LLC: 58,000 SF Kent
- > M & R Joint Ventures: 48,100 SF Kent
- > DEO Enterprises: 38,000 SF Kent
- > Dahava LLC: 32,000 SF Kent

LANDLORD REPRESENTATION

- > Principal Global Investors: 5,000,000 SF Kent, Seattle
- > DCT Industrial Trust: 3,000,000 SF Renton, Kent, Algonia, Sumner
- > Clarion Partners: 1,585,000 SF Seattle, Kent, Sumner
- > LaSalle Investment Mgmt: 500,000 SF Sumner
- > Prologis: 1,600,000 SF Seattle, Renton, Tukwila, Kent
- > James Campbell Company: +1,000,000 SF Tukwila, Kent
- > Bertch Capital: 650,000 SF Kent, Renton
- > LBA Realty: 470,849 SF Sumner, Everett
- > Harsch Investment Properties: 400,000 SF Auburn
- > K/H Sutter: Over 400,000 SF Kent