

PROFESSIONAL PROFILE



ELI HANACEK

Senior Vice President

Investment Properties
Multifamily

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Clients Represented

- AVB
- Berkshire
- Carmel Partners
- Capri Capital
- Continental Properties
- Equity Residential
- Essex Property Trust
- Fairfield Residential
- Goodman Real Estate
- Heitman Real Estate Services
- Holland Partners
- Invesco
- Legacy Partners
- Mack Urban
- Prudential
- Schnitzer West
- Seattle Housing Authority
- Simpson Housing
- The RREEF Funds
- The Schuster Group
- TIAA
- UBS
- Unico
- Vantage

PROFESSIONAL EXPERIENCE

Eli Hanacek has over 15 years of experience in the multifamily industry with a broad range of expertise in brokerage, acquisitions, dispositions, development, asset management, marketing, and construction. Eli joined CBRE's multifamily investment sales team led by Jon Hallgrimson, Executive Vice President. Eli and Jon have executed transactions together for over a decade.

Since Eli joined CBRE's multifamily team he has been involved in over \$3.72 billion in transactions comprised of 65 communities and over 15,500 units.

Prior to joining CBRE, Eli served as the Investment Management COO for Holland Partner Group. He oversaw new investments with a cradle-to-grave approach on each asset and portfolio as well as supervised the operating, revenue management, and marketing teams to ensure best-in-class results. During his tenure with Holland Partner Group, Eli oversaw over \$1.8 billion in transactions and operated a diverse portfolio with over 20,000 multifamily housing units in over 70 communities in five states; Washington, Oregon, California, Colorado and Arizona. Eli was also tasked with opening new markets for Holland including Denver and Phoenix along with raising equity from private and institutional investors.

Eli has also worked for Simpson Housing where he filled many roles in development, management, marketing and revenue management in the Pacific Northwest and California.

ACHIEVEMENTS

- Top 10 producer in the Pacific Northwest, 2013
- Top 200 producer, nationally in 2013
- Bisnow's Top Influential Players in Seattle Commercial Real Estate, 2013

EDUCATION

- BA in Community and Environmental Planning (Focus on Real Estate Development), University of Washington
- Minor in Urban Planning, University of Washington

NOTABLE RECENT ASSIGNMENTS

The Bravern Signature Residences:

\$308,000,000 representing Investcorp and Schnitzer West

Alto



CBRE

Archstone Belltown

Brookside Village

Chateau Woods

Dimension

Equus PNW Portfolio

One Jefferson Parkway

Old Town Lofts

Panorama House

Piedmont

Seattle South Sound

Portfolio

Taluswood

The Joseph Arnold Lofts

The Martin

The Overton

The South Lake Union

Core Portfolio

The Station at Othello

The Viktoria

Union SLU

Walden Pond